



GRAEME DINGLE FOUNDATION

Empowering kids to overcome life's obstacles
Whakamanawatia ngā tamariki kia eke panuku

AUCKLAND

We are looking for a high calibre, ambitious, commercially-focused General Manager with the ability to strategically and operationally drive the growth of The Graeme Dingle Foundation Auckland. This is a business-critical role that enables the Foundation to transform the lives of children in the greater Auckland region.

The Graeme Dingle Foundation has been helping Tamariki and Rangatahi overcome life's obstacles and thrive for over 25 years. Founded in 1995 by Sir Graeme Dingle and Jo-anne Wilkinson (Lady Dingle), the Foundation is a leader in child and youth development. It currently works with over 28,000 young people across New Zealand to help them build their self-confidence and resilience, learn valuable life skills and to realise their individual potential in life. In Auckland the Foundation currently serves 43 schools and circa 10,000 pupils per year.

The successful applicant will be responsible for the operational management of the Foundation and driving its strategic direction. Although a strategic role, it is essential that the successful person is able to be hands on and deliver operationally. The successful applicant will be expected to build the capability of the organisation to enable its growth.

To aid the growth of the organisation, it is essential that the successful person can drive and expand public awareness of the Foundation, to effectively lead and deliver successful fundraising and other revenue streams for the organisation. This role will be seen as the face of the organisation in Auckland and will be expected to be a hands-on driver of revenue growth. We are looking for the successful person to bring fresh, innovative ideas to increase revenue and drive performance, whilst at the same time understanding and nurturing the purpose of the organisation, remaining conscious of what has made the organisation so successful since its inception.

We are searching for a commercially savvy and strategic person who can build on the existing base of schools in the Foundation's programmes, drive growth and impact the lives of more young people. You will bring energy and have a passion for people. The company has a great culture and the work it does to improve children's lives is truly unique. The Foundation's positive impact on and benefits to wider society have been proven through robust peer-reviewed research.

Crucially, you will be a strong relationship builder with excellent stakeholder management skills and be able to adapt to the ever-changing challenges that the youth in New Zealand face and deliver programmes to help them grow and develop as people.

Some responsibilities of the role include but are not limited to the following:

- Public Profile, Fundraising, Marketing and Relationship Management
- Financial, Health & Safety, Legal, Statutory, Business Planning
- Coaching and Team Leadership
- Programme Management
- Community Engagement

The General Manager will have leadership responsibility for 43 members of staff, with a team of five direct reports.

The scope and responsibilities of this role are broad and varied and thus we need someone who is very driven, organised and possesses a high level of adaptability to deliver outcomes.

Reporting to the Auckland Board of the Foundation, this role will see you have the autonomy to produce results. The Board are looking to this role to challenge the status quo and deliver growth with a goal of impacting and improving more children's lives.

This role would suit candidates who are ambitious and wanting to do great work. Someone with previous experience within the education or not-for-profit sector would be advantageous.

The role can be based at the Graeme Dingle Foundation Auckland offices in South or West Auckland, but also allows for some flexibility to work from home.

More information on the Graeme Dingle Foundation can be found at:

<https://dinglefoundation.org.nz/>

Applications for this role close on Friday the 11th of November 2022

Opportunities like this are rare, so please apply as soon as possible to avoid missing this opportunity. If you have any questions, please call Jason on 09 218 6127

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